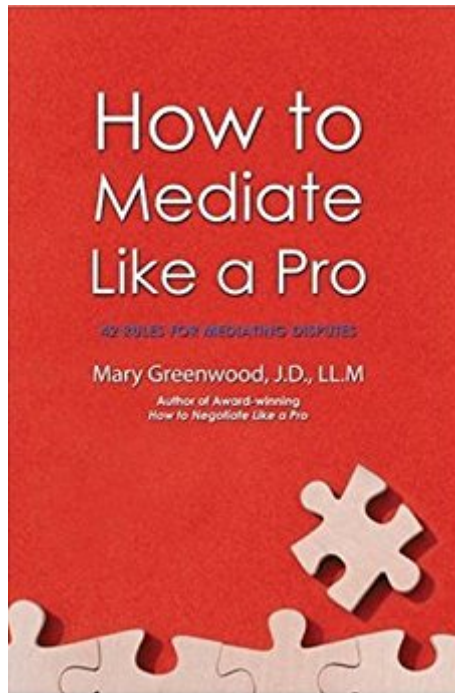


The book was found

How To Mediate Like A Pro: 42 Rules For Mediating Disputes (How To ___Like A Pro)



Synopsis

Product DescriptionHow to Mediate Like a Pro has won 12 book awards. For over twenty-five years, Author Mary Greenwood has been resolving disputes in her professional career as an Attorney, Mediator, Human Resources Director, Union Negotiator, and Labor Arbitrator. Her book How to Negotiate Like a Pro, Which has won six book awards, was based on her experience as a Union Negotiator. The sequel How to Mediate Like a Pro is based on her experience as a Mediator in over 7000 cases. Greenwood noticed that there were certain Rules or characteristics of The cases that settled that were not present in the cases that did not settle. Among those Rules you will find the following: Be A Devil's Advocate You Can Mediate With A Lunatic Everyone Makes Mistakes Let The Parties Tell Their Story Know When To Fold Greenwood lists each Rule and Script and offers a concise explanation on how and when to use it in Mediation. How to Mediate Like a Pro presents strategies and practical tips for the Mediation process. It will give you insight on how to deal w

Book Information

File Size: 204 KB

Print Length: 78 pages

Simultaneous Device Usage: Unlimited

Publisher: iUniverse; First edition (February 1, 2008)

Publication Date: February 1, 2008

Sold by: Digital Services LLC

Language: English

ASIN: B001AHXDK6

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Enabled

Best Sellers Rank: #485,942 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #15

in Kindle Store > Kindle eBooks > Law > Procedures & Litigation > Alternative Dispute Resolution

#23 in Kindle Store > Kindle eBooks > Law > Business > Consumer Law #26 in Kindle Store >

Kindle eBooks > Law > Procedures & Litigation > Arbitration, Negotiation & Mediation

Customer Reviews

Based on her experience mediating over 6000 cases, Mary Greenwood lists each rule and offers an

explanation on how and when to use it in mediation. The book gave me the confidence and skills to deal with difficult parties and helped me understand how to handle a deadlock and how to close any deal. It even has a section on how to talk like a mediator.

Great advice and guidance on how to approach disputes during mediation, but also in real life circumstances. Great job on this book Ms. Greenwood! And, thank you for sharing your wisdom and expertise with your fans!

The best part is that many scenarios are "scripted". So many other authors just write on process and generalities - the "what" but Greenwood gets into some real practicalities - the "how"

As a mediator, this is a very useful ebook to take with me to mediations. I refer to it as kind of a checklist when I run into a particular type of impasse.

[Download to continue reading...](#)

How To Mediate Like A Pro: 42 Rules for Mediating Disputes (How To ____ Like A Pro) ACT LIKE A LADY, THINK LIKE A MAN: By Steve Harvey: Act Like a Lady, Think Like a Man: What Men Really Think About Love, Relationships, Intimacy, and Commitment [Hardcover] 1st Edition How To Play Badminton - Badminton Rules And Tips! Learn What Is Badminton, The Rules Of Badminton And How To Play It Like A Pro! California Rules of Court - State, 2015 ed. (Vol. I, California Court Rules) (California Rules of Court. State and Federal) Civic Fusion: Mediating Polarized Public Disputes The Middle Voice: Mediating Conflict Successfully, Second Edition Mediating Fictions: Literature, Women Healers, and the Go-Between in Medieval and Early Modern The Psychology of Conflict: Mediating in a Diverse World How To Play Tennis: Think Like A Pro, Not Like An Amateur Go Pro Camera: Video editing for Beginners: How to Edit Video in Final Cut Pro and Adobe Premiere Pro Step by Step Act Like a Success, Think Like a Success: Discovering Your Gift and the Way to Life's Riches Mediterranean Diet for Weight Loss: Eat Like a Spartan: Leverage Mediterranean Diet To Achieve Spartan-Like Health, Lose Weight, Get Fit, All While Eating ... (Mediterranean diet, Mediterranean recipes) The Real-Deal Bridal Bible: The Ultimate Wedding Planner to Help You Blush Like a Bride and Plan Like a Bitch Intermittent Fasting and Feasting: Use Strategic Periods of Fasting and Feasting to Burn Fat Like a Beast, Build Muscle Like a Freak and Unleash Your Anabolic ... (Intermittent Fasting Bodybuilding Book 1) Reading Like a Lawyer: Time-Saving Strategies for Reading Law Like an Expert I'm Like You, You're Like Me: A Child's Book About Understanding and Celebrating Each Other Act Like a Lady, Think Like a Man, Expanded Edition:

What Men Really Think About Love, Relationships, Intimacy, and Commitment 42 Rules for
Applying Google Analytics: 42 Rules for Applying Google Analytics CAT TRAINING FOR HUMANS:
OBEY THE CAT RULES OR THERE WILL BE TROUBLE: CAT CARE CAT FOOD CAT
BEHAVIOUR CAT RULES CAT TRAINING EXPLAINED FOR HUMANS (IT IS ... FOOD CAT
LOVER CAT TRAINING SERIES Book 1) * Social Rules for Kids-The Top 100 Social Rules Kids
Need to Succeed

[Dmca](#)